

Case study  
Plascon



# A managed cloud and disaster recovery solution

The future is exciting.  
**Ready?**

A flexible and scalable cloud  
infrastructure for Kansai Plascon  
with Vodacom Private Cloud



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business

# Kansai Plascon on Vodacom Private Cloud

Kansai Plascon uses Vodacom's flexible and scalable cloud solutions to run its business operations. SAP HANA, hosted on Vodacom Private Cloud, provides flexibility and scalability to run operations in 15 countries across Africa. Kansai Plascon reached out to Vodacom with a clear brief: one company, one system and one ultimate version of the truth. Built on Vodacom Private Cloud, the solution includes disaster recovery, and required no upfront capital investment, offering the company the flexibility to grow.

## Introduction

**Vodacom is committed to giving businesses the solutions they need to compete in an increasingly complex and competitive landscape. Vodacom Cloud for SAP HANA was the ideal solution to set up Kansai Plascon for decisive and bold success.**

Vodacom Business ethos is about giving its customers the competitive edge with sophisticated and robust technology solutions. The company's value proposition stems from its long-term investment with SAP, as the first SAP-accredited Cloud and Hosting environment in Africa, certified by SAP Germany in 2010. Vodacom Cloud for SAP HANA provides a world-class managed cloud and disaster recovery solution, including SLAs covering infrastructure, network and SAP

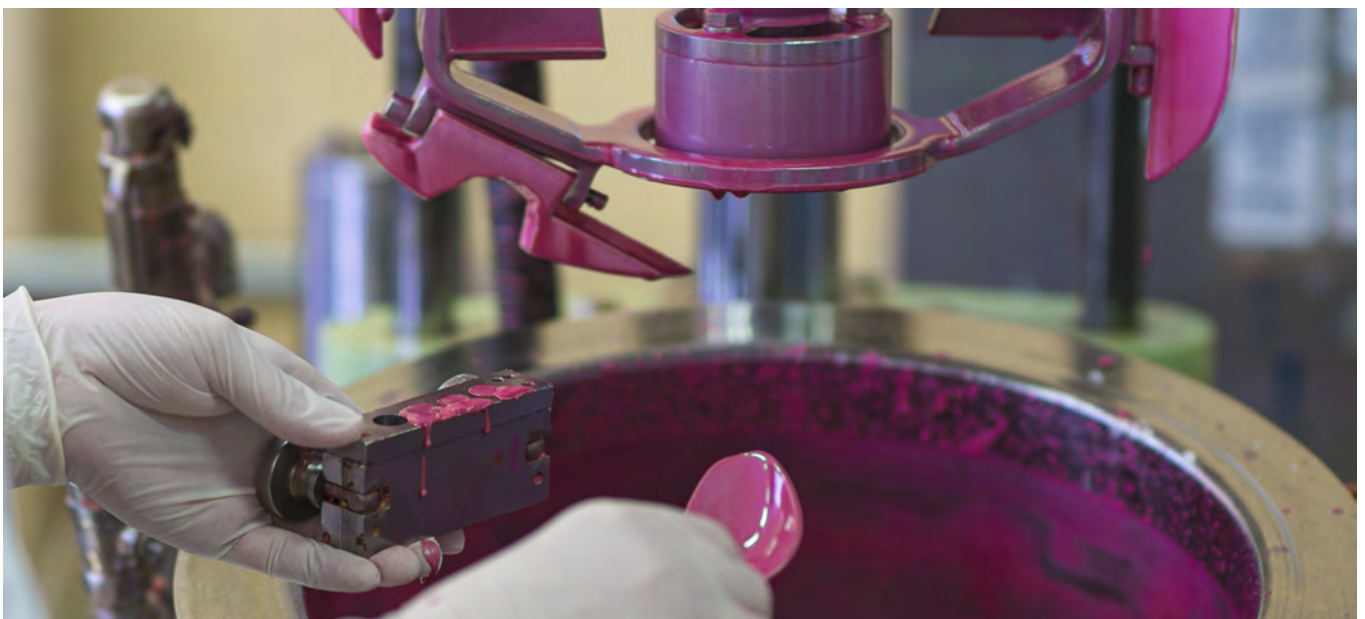
administration support. The certified landscape provides for application services which offer dynamic resource allocation in addition to securing clients' application access and governance, risk and compliance needs. Vodacom Cloud for SAP HANA solution requires no capital investment, no hardware purchases, no maintenance and no upgrade costs – just a monthly fee.

The solution is a Bring Your Own Licence (BYOL) model, which allows clients to engage with either SAP or a SAP-accredited VAR to source their SAP licences. The system is highly available and fully managed, and includes additional benefits such as disaster recovery, business continuity and backups.

## Summary

Kansai Plascon is a leading manufacturer and distributor of coatings, paint and colourants for marine, industrial and consumer markets. The company has 15 manufacturing sites in Africa, active in 11 countries. Kansai Plascon identified the importance of solid and agile ICT solutions in its strategic direction.

Kansai Plascon is part of a global brand. As such, robust infrastructure and world-class connectivity are key components of business operations. The company approached Vodacom with the requirement to create a system that would provide everyone at the company one version of the truth at any time.



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## Workflow

At proposal stage, Vodacom provided an optimised workflow and design, which resulted in significant cost savings for Kansai Plascon.

Vodacom understood the business needs of one company, one system and one version of the truth. With its SAP HANA certification and experience rolling out large-scale applications, Kansai Plascon came prepared.

One crucial aspect of the project was the implementation deadline. Kansai Plascon made it clear that the project needed to be completed on time, and any delays would have a negative impact on business operations. Project managers worked tirelessly to resolve stumbling blocks and ensure information flowed to the right people so that decisions could be made and work could continue uninterrupted.

## Benefits

- Staging environment hosts 1:1 version of live environment, and becoming immediately available when disaster occurs
- No capital expenditure – only a fixed monthly fee
- Vodacom provided an optimised design and workflow and passed on cost savings
- Flexibility to scale up or down depending on business needs



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