

Case study

Tenth Street



Fuelling increased collaboration and productivity

With a more reliable, scalable and cost-effective infrastructure, Tenth Street Technology can develop more cost-effective solutions for its clients

The future is exciting.

Ready?



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Nothing moves faster than the speed of an IT business

When Tenth Street Technology made an assured partnership with Vodacom, it was able to scale up as and when needed to keep ahead of the competition. The partnership gives Tenth Street Technology the confidence to connect knowing that, as a company, it was ready for anything.

Introduction

South Africa's IT industry is one of the largest in Africa and is growing at a rapid pace. In order to stay up-to-date with ever-increasing competition, Johannesburg-based IT firm Tenth Street Technology needed a more reliable, scalable and cost-effective infrastructure so that it could develop more cost-effective solutions for its clients.

Tenth Street Technology offers everything from desktop and server support to data storage and hardware procurement. The surge in mobile computing created an increased demand from customers for the support of their mobile devices. Cloud computing was the most viable way to do this since it does not require massive capital outlays for hardware and software.

Cloud computing provided the best possible solution to create the most value at the lowest cost. Data connections drive cost savings and improve efficiencies and competitiveness.

Summary

When it comes to the ever-changing IT sector, companies need to continually move ahead with new technologies, or risk becoming outdated and getting left behind. IT consultancy Tenth Street Technology did extensive research and arrived at cloud computing as the e-solution that they were looking for. The consultancy then appointed Vodacom to implement cloud-based Microsoft® Office 365.

Microsoft® Office 365 is a suite of software packages that include mail, calendars, virtual meetings and more, enabling people to share information and collaborate anywhere, across almost any device and at any time. Another benefit of this product is that as most people are already familiar with Microsoft® products, no extensive training is needed and they can use them right away. The end result was that productivity increased while costs decreased as there is only a fixed, monthly cost, based on the number of system users.

The services were configured in just 30 minutes and the entire implementation was done in just two weeks with zero server downtime.

In addition, Vodacom also deployed a Voice over Internet Protocol (VoIP) system to replace the company's traditional telecom system. VoIP typically reduces call costs by as much as 30%.

With its updated infrastructure that will continue to fuel increased collaboration and productivity, as well as drive down costs, Tenth Street Technology is well positioned to make the most of its business.



Benefits

- No CAPEX outlay required for hardware and software
- No need for on-site servers
- Increased collaboration – staff can share information anywhere, at any time and across almost any device, from smartphones and tablets to laptops and PCs
- Instant software upgrades – as the system is cloud-based, software upgrades can be deployed virtually
- Cost planning – a fixed monthly fee helps with budgeting
- Cost control – pay-per-user model
- Cost savings – calls placed over Voice over Internet Protocol (VoIP) cost up to 30% less than calls placed over traditional lines
- Seamless integration with other Microsoft® products
- No extensive training needed as staff are already familiar with Microsoft® products

Workflow description

Vodacom was able to have Microsoft® Office 365 up and running in the office of Tenth Street Technology in the least possible time. After some initial testing, the company was able to start using the email system after just two hours. Shortly thereafter, the office was able to use other various software packages that are part of the suite of software. All in all, the process of transitioning to Microsoft® Office 365 was quick and virtually hassle-free.

Now that Tenth Street Technology has moved to this cloud-based system, its staff is able to collaborate quickly and easily even when they are out of the office. The total implementation of this cloud-based system was done in two weeks with zero server downtime. The end result is that the productivity of Tenth Street Technology has skyrocketed, costs have been reduced and service delivery to its clients has improved dramatically.

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